

Kleening News

The Official Newsletter for Kleen Pro Solutions, LLC

Before You Hire a Company: 5 Facts

Experienced businesses know that hiring a cleaning company is not always easy. There are several things that must be considered before deciding upon this essential service. In this article, you'll learn the five most important facts you need to know prior to hiring a company to clean your facility.

First, evaluate the effectiveness of their communication. Do you "click" with them? Do you feel like you'll be able to have a long term relationship with the vendor? If communication is poor from the start, you need to seriously consider what the outcome is going to be.

Second, you need to know which chemicals the provider uses. Are the chemicals hazardous to you and your staff? To find out, simply tell your vendor you need their list of chemicals. They should be able to provide you with an MSDS sheet. Take a few minutes to evaluate this document properly.

Third, find out if the company has insurance to cover possible damages from cleaning. Ask for the name of their insurer and the policy number, then call to verify the policy exists.

The fourth thing you need to know is who will be servicing your building. Will it be a revolving door of personnel? You need to be assured that consistency of staff is a priority, and you'll have little concern about the security of your building.

The final point to consider is this: you need to understand what the company is capable of providing to your building. Will they outsource any duties to another firm (such as carpet cleaning, tile cleaning, etc.)? Do they provide the equipment or supplies, or will you provide them? Make sure this is clearly documented prior to any agreement being consummated.

Follow these steps, and you'll be sure to find the right cleaning company.

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Kleen Pro Solutions, LLC, is a Tampa owned and operated commercial cleaning company whose mission is to provide high quality cleaning services to valued clients in a professional, courteous, and economically affordable manner. We believe clear communication skills are essential to meet the needs of clients, and recognize that the ability to communicate well promotes success for all parties involved. Our mottos are:

- 1) Keep Tampa Clean.
- 2) Let us be Your Final Choice.

Contact us today by calling **813-293-7175** or visit: KeepTampaClean.com



Scott Kurtz, CEO

Communication is the "Key" To Success

Everyone knows that one's career is defined by how well they communicate, both verbally and non-verbally. Do you say one thing but visually exhibit a different physical response? Many people do, yet are unaware that they're doing

so. For example, if you're telling a customer how much you appreciate their business, but have your arms crossed, you are subconsciously indicating to your client that you're "closed" off from them.

Always keep in mind

that your body language is just as important as what you say.

Also, tone of voice has a huge effect on everyone you deal with. Studies have indicated that tone can be even more important than the actual words you use.

Charity of the Quarter: Habitat for Humanity

Since 1987, Habitat for Humanity (HFH) of Hillsborough County has partnered with homeowners and the community to build or renovate more than 200 homes. Most people are familiar with the fact that HFH provides housing to those in need; however, they also have two Restore locations, which offer a wide

variety of new and used building materials, appliances, cabinets, furniture, flooring, and specialty items at discount prices. You can visit the Tampa locations at 3738 East Hillsborough Avenue (just west of 40th Street on the north side of Hillsborough Avenue) and at 11236 West Hillsborough Avenue (in the

Silvermill Plaza).

Profits from both ReStore locations go directly to fund Habitat for Humanity of Hillsborough County.

Volunteers are always welcomed. Visit:

habitat-hillsborough.org

and click on the "Volunteer" tab to learn more.

